



The Power of Crowd Based Challenges

NASA's Practical Toolkit for Open Innovation



NASA's Center of Excellence for Collaborative Innovation (CoECI)

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What Is Open Innovation?

OPER Accessing people outside your organization up to

Crowdsourcing

An online, distributed, problem-solving and production model.

ideas, concepts, designs, or solutions that meet a previously unmet need possibly resulting in significant advances in performance.



Who Has The Expertise/ Capabilities You Need?



Most of the bright people don't work for you – no matter who you are.

- Bill Joy

Co-Founder of Sun Microsystems

General Population or "**The Crowd**"

> Your Organization Actual Relative Size

> > High Value Expertise/Capability

Expertise/Capability





Curated Communities (



Resources and Tools for Members

Incentives for Members to Participate

Curated communities are built around enabling people to pursue their passion and create a win-win for the company and its community members.

Mechanism for Handling IP Licensing and/or Transfer User Agreements for Privacy and Payment

> Community Building & Communication

They provide structure and incentives.

Communities do NOT like to be exploited!





Mathematicians Researchers **Technicians Scientists** Engineers Lawyers **Artists Physicians Musicians Operators Educators** Entrepreneurs

Applicable Experience

Expertise

or Experience

Domain Specific Expertise

Passion, Creativity, and/or Curiosity

Existing Community Member Connected via Targeted Search Connected via Challenge Marketing

Full-Time Employed Part-Time Employed Under-Employed Freelance Complementary Retired **Students** Hobbyist **Post-Docs** Post-Post-Docs (frustrated researchers) **Teams/Groups Startup Companies Small Companies**



Specialized Curated Communities



According to IDC's Worldwide Software Developer and ICT-Skilled Worker Estimates, 18.5 million in 2014 (including ~7.5m hobbyists).

This means that Topcoder includes 6% of all software developers worldwide.

NASA 60K CS & Contractor Workforce

> NASA's 3200 SW Engineers

Note that only a fraction of these may be available to a project

High Value Expertise/Capability

of 1M+ Software & Algorithm Developers

Topcoder

Community

Software Expertise/Capability

Formulate the Problem Statement

A well formulated problem statement (with good success criteria)

Design the Challenge

A well designed challenge (including setting the right prize amount)

Knowing how to do all of these steps really helps to mitigate the issues associated with this "too many solutions" problem.

ALL of these steps can help to minimize the number of solutions you end up needing to evaluate.

Execute the Challenge

Solution Filtering (optional)

Pick the Winner(s) Evaluating

Solution filtering mechanisms are offered by some platforms

Get Your Solution IP licensing and/or transfer

Accessing the Crowd Using Challenges

Crowdsourcing is Mainstream in Industry

While this may seem new, effective crowdsourcing is widely used across industry to access innovative solutions.



an official endorsement, either expressed or implied, by the National Aeronautics and Space Administration.

NASA's Center of Excellence for (Collaborative Innovation (CoECI)

Center of Excellence for Colloborative

- The Center of Excellence for Collaborative Innovation (CoECI) was officially launched in November of 2011 at the request of the White House Office of Science and Technology Policy (OSTP).
- **CoECI** works across all of NASA and with other federal agencies to <u>infuse crowdsourcing methods as a set of available tools</u> to create innovative, efficient, and optimal solutions to real world problems.





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Innovation & Problem Solving Challenge Results

Using Challenges with Diverse Communities to develop unique and innovative approaches to unsolved problems





NTL Innovation Platforms

NASA

Tournament Lab



- Innovative Problem Solving Communities composed of large diverse communities with a variety of expertise
- Over 5 years of experience with InnoCentive challenges
- New NASA Open Innovation Services (NOIS) Contract added new communities
- A total of 6 communities focused on Innovative Problem Solving Challenges available to NASA





hero×

Common Pool

Diversity is the Key to Innovation

One *MIT study into InnoCentive revealed that solvers were more successful when they had less experience in the relevant discipline.

Some data suggests that as much as 70% of successful InnoCentive challenge solutions are solved by individuals outside of the challenge's specific technical domain.

*Jeppesen, Lars Bo and Karim R. Lakhani. Forthcoming, Marginality and problem solving effectiveness in broadcast search. Organization Science 20. Published Version <u>http://orgsci.journal.informs.</u>



Diagnostics

Swiss company with 80,000 employees, Roche operates in 150 countries and has R&D operations in Europe, North America and Asia-Pacific (\$8B+ in R&D annually)

> Roche is a world leader in medical diagnostics.



Roche ran an InnoCentive challenge: A \$20,000 prize to develop a better means of measurement in an automated chemical analyzer

"In 60 days, Roche was able to **solve a problem** that it and its partner have been tinkering with and optimizing for the **last 15 years.** The solutions provided actually mirrored the entire history of Roche's R&D programme. **All of the solutions Roche had tried** came in. "

Julian Birkinshaw, MLabnotes, University of London Business School

MARS BALANCE MASS

Challenge -Ideas to find dual purpose for balance mass that is jettisoned from Mars landers to balance the aircraft during entry and landing Total Cost to NASA \$50,000



Concept for Future Lander Designs



Results

- Winner: Concept for ionospheric and atmospheric analysis of Mars via tracer element release
- Honorable Mention: Concept to study Mars winds using deployable micro-balloons

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STRAIN MEASUREMENT OF KEVLAR AND VECTRAN WEBBING

Challenge -Solve a 3-yearold problem for how to test Kevlar webbing for its durability in the trying conditions in space.



3 Awards for similar solutions - winning solutions were quick, simple & easy to test "So simple, so elegant how could we NOT have thought of this ourselves." Tom Jones, Deputy Project Manager, Research Lunar Surface Systems

Algorithm & Software Challenge Results

Leverage Competition to Optimize Complex Algorithmic Problems or Build an App

 $T(\mathbf{x}) \cdot \frac{\partial}{\partial \theta} f(\mathbf{x}, \theta) d\mathbf{x} = M\left(T(\xi), \frac{\partial}{\partial \theta} = H_{\theta}^{0}$

 $\frac{\partial}{\partial t} MT(\xi) = \frac{\partial}{\partial \theta} \int T(x) f(x)$

NTL Algorithm & Software Platforms

- Data Science and Software Development Communities composed of large communities with both specialized expertise and diversity.
- Over 5 years of experience with Appirio (TopCoder) challenges
- Services available include:
 - Big data/data science algorithm development and machine learning
 - Software Application Development (full life cycle)





ANTIBODY SEQUENCE ANNOTATION

Winning solution performs 120x faster

Improve on NIH MegaBlast algorithm for nucleotide sequence alignment

MEGABLAST

0.72 pts



The Challenge

Improve on NIH MegaBlast algorithm for nucleotide sequence alignment

4.3 hours

47 min.

\$2M+ Multi-year Development \$120K 1 year Development \$6K Prize 14 Day Challenge

16 sec.

ASTEROID DATA HUNTER

Challenge -Create an algorithm to detect moving objects using Catalina Sky Survey (CSS) data Total Cost to NASA \$186,980



15%

Improvement

NASA Tournament Lab



Results

- 15% improvement over current methods
- Open Source App available for download on any laptop (9000 downloads as of 3/2016)
- Maintained by Planetary Resources, Inc.

ISS ROBONAUT VISION ALGORITHMS

Two challenges to develop vision algorithms to initially detect states of controls (buttons & switches) and later to recognize objects (such as tools) in various lighting conditions.





Total Cost to NASA \$51,100 (challenge 1) \$59,500 (challenge 2)

> Challenge Prizes \$21,897 (challenge 1) \$19,250 (challenge 2)

> > Saved the project over \$500,000

Results

- Initial challenge resulted in 4 quality algorithms each using a different approach that were used to mature their new software architecture.
- Final "Tool Localization" challenge resulted in getting 5 different algorithms that can effectively recognize tools under various difficult lighting conditions.

Using Competitions for Software Development



Image Credit: Wikipedia, Systems development life-cycle, http://en.wikipedia.org/wiki/Systems_development_life-cycle (as of Mar. 27, 2013, 05:48 GMT).

ISS FOOD INTAKE TRACKER

Challenge -Create an iPad application for ISS crewmembers to easily enter their dietary intake





 Will provide NASA scientists a better understanding of nutrition to help mitigate negative physiological effects of spaceflight
Scheduled for operational use starting in June 2016

LUNAR MAPPING AND MODELING PORTAL

Challenge – develop an application that takes raw images from the Lunar Reconnaissance Orbiter (LRO) and turns them into rich visualization layers







- Online tool processed LRO images into hi-res geo-referenced mosaic
- Reduced processing time from 19 to 3 hours
- Additional reduction in time by adding additional nodes





Micro-Purchase Design Challenges

Leveraging Low Cost Competition to Access Diverse, Innovative Design Space





3D PRINTABLE ISS HANDRAIL CLAMP

Challenge to develop a design for an ISS handrail clamp that could be 3D printed and still withstand the loads and stresses required.

Total Cost to NASA \$3,000 Challenge Prize \$2,000 492 submissions in 30 days GRAB**CAD** Results

- Selected 5 winning designs from 492 diverse and innovative mechanical designs demonstrating a wide range of approaches.
- Winning designs evaluated for best approaches for in-space printing.



Typical Hardware Design Space (Performance Box)



EXPERIMENT ATTACHMENT SYSTEM

Challenge to develop a structure to attach an experiment to an ISS rack with structural, stowage, and crew assembly constraints.



- Selected 5 winning designs from 50 diverse and innovative mechanical designs demonstrating a wide range of approaches.
- Designs included manufacturing considerations and stress analysis.
- Winning designs will be used to inform final ISS design.

freelancer.com Pilot Project





- Freelancer.com is a community of over 20M members who do a variety of freelancer work.
- Challenges provide them a way to build their portfolio.
- They charge very little overhead (2.3%) for contest.
- CoECI ran a set of pilot challenges to see if there was value in these challenges (\$10K for the pilot challenges) using a Gov't P-Card.

ROBONAUT SIM TOOLS 3D MODELING

Challenge to develop 3D CAD models of 14 different Robonaut testing tools (from photos) to be used in a testing simulation.

Tournament

Total Cost to NASA \$1,100

> Challenge Prizes 5x\$50, 5x\$75, 3x\$100, 1x\$150

> > Almost 300 submissions across 14 10 day challenges

Results

- Most challenges resulted in an acceptable submission by day 3.
- Demonstrated the power of the NASA brand and the desire of skilled people from around the world to contribute to NASA projects.
- In-house development estimated to be 3-10 times more expensive.

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eelancer.com

PROJECT GRAPHICS/PATCHES

Challenge to develop graphics and patch designs for various projects that reflect the project based on information provided about the project.



- Evaluation showed \$200 prize optimal for around 200 submissions.
- Showed how individual submissions can be customized via feedback to freelancers.
- Demonstrated NASA brand power and the desire of skilled people from around the world to contribute in a meaningful way to NASA projects.

ASTRONAUT SMARTWATCH UI CONCEPT

Challenge to develop a Ul concept for a smartwatch app that integrated ISS crew tools from the crew timeline, communications status, C&W, and timers.



- Winning Concept was from two User Interface experts from Canada.
- Challenge got significant worldwide news coverage (CNET, Time, Wired, Bloomberg, Forbes, etc (over 50 news outlets)).
- Winning concept was used as the starting point for demo software dev.

ASTRONAUT SMARTWATCH APP

A task on Freelancer.com where the recruited freelancer bid \$3000 to build the smartwatch app based on the UX concept contest.



- Fully functional implementation of crew timeline, caution & warning messages, communications status, and timers.
- Included a web based data emulator in the delivery.
- Hardware (Samsung Gear2) required custom OS programming.

NASA@WORK Tap into our most innovative community: NASA



nasa.innocentive.com

Using Your NASA ID Max Login

What Is NASA@work?

• A NASA-wide platform for employees to find technical solutions, new ideas, or expertise using prizebased challenges (crowdsourcing).



NASA@WORK

People that work at NASA want to make a difference!

(+32% of NASA's 60,000 CS & Contractor Workforce)

Over 19,000 Registered Members



~80% Success Rate

18-20 Challenges per Year

2-4 Active challenges posted at any one time



Determining Urine Volume in Microgravity

Challenge – Sought to identify an alternate method for real-time in-flight urine volume measurements and maintain the capability to take samples to Earth for additional analysis





60 Submissions 2 Solutions Awarded Saved an estimated \$1.3 M; 3-5 years

Results

- Microgravity Capillary Graduated Cylinder (working prototype) and Calorimetry
- Unknown collaboration was identified within a sister organization

Use of Thorium Instead of Uranium

Challenge – This challenge sought to identify any research that NASA has conducted into the use of Thorium instead of Uranium to generate nuclear power





17 Submissions **1** Solution Awarded RADIOACTIV Also discovered **Apollo-era** research results

Results

Winning submission was "instrumental in helping KSC understand the research NASA has funded in this area" Michael Lester– Challenge Owner.

CoECI's Crowdsourcing Experience

266 Challenges Total Completed or in Progress (with 18 more in formulation)



How NASA Teams Leverage the Power of the Crowd?



The NASA Tournament Lab

